

**To: IATA Romania, Mrs. Anca APAHIDEAN – Area Manager Eastern Europe
AOC – Airline Operators Committee – Mr. Mircea STOICA – President
All airlines / Airport users**

Distinguished partners,

Hereby, we wish to resume the relevant aspects related to the consultation process of Bucharest Henri Coanda International Airport users, under the administration of Bucharest Airports National Company, regarding the changes in the airport charges.

Given the economic context of year 2022 and that of the forecasts for 2023, the Administration Board of Bucharest Airports National Company has approved, in principle, on 27.10.2022, the level of airport charges intended to be applied at Henri Coanda Airport work point and which are subject to a consultation process with the airport users.

On 04.11.2022, the address for starting the consultations was published on Bucharest Airports website, including the main macroeconomic influencing factors which underlie the amendment decision.

The consultations within the AOC – Airline Operators Committee were followed by a round of consultations with a much wider participation, including online participation, out of the intention to ensure a framework of representation for airport users and their representative organizations. This consultation meeting was announced in SBAFT address no. 50/27.03.2023 and took place on 27.04.2023, after which the consultations continued by correspondence / meetings with IATA and airlines.

These consultations take place within the regulatory framework established at European level by Directive 2009/12/EC of the European Parliament and of the Council and transposed at national level by Government Decision no. 455/2011, respectively OMTI 744/2011.

Article 7 – *Transparency* – of Directive 2009/12/EC refers to the information necessary to carry out the consultation process.

Thus, in paragraph (1) it is specified that "*... the airport's administrative body shall always make available for all airport users or users representatives or associations, upon organizing the consultation provided for in article 6 paragraph (1), information on the components that serve as the basis for establishing the system or level of charges applied at each airport by the airport management body.*"

Paragraph (2) also states that "*...airport users shall provide information to the airport management body before each consultation, as provided for in Article 6(1), in particular with regard to:*

- (a) traffic forecasts;*
- (b) forecasts regarding the structure and expected use of their fleet;*
- (c) their development projects regarding the airport in question; and*
- (d) their requirements within the airport concerned."*

In relation to the examples regarding the charge increases compared to **last year** made by some airports or airport systems, you can find below the level of charges applied by the administrations of these airport infrastructures:

Aeroport	Landing	Parking	Passenger Services	Security Charge
	For a B737 type aircraft (MTOW 72 tone) medium charge, calculated - in EURO			
VIE	9.88	0.37	18.72	9.44
PRG	8.63	0.60	31.32	N/A
BRU	10.96	0.90	24.91	8.42
FINAVIA	5.22	0.45	10.01	5.41
BER	8.46	1.38	9.71	N/A
FRA	9.22	0.07	25.27	1.35
MUC	12.28	0.29	21.77	0.96
AVINOR	3.27	0.35	4.54	5.59
SWEDAVIA	3.30	0.06	7.87	3.98
LISBON	10.66	0.47	20.03	3.54
LHR	11.42	0.51	17.05	N/A
CDG	10.17	0.33	10.92	N/A
AENA	10.91	0.55	19.17	3.22

From the analysis of the data contained in the previous table, it can be seen that, excepting the Nordic countries Sweden, Norway, Finland, all other airports or airport systems practice in 2023 charges at least similar or even higher than those proposed by Bucharest Airports National Company for Henri Coanda Airport (AIHCB).

Regarding the lighting charge proposed by Bucharest Airports National Company, we make it clear that our estimate is due to the high degree of uncertainty of the electricity purchase price on the competitive market. Considering the momentary stabilization of the price of electricity, compared to the previous period of analysis, the calculation base of this charge can be updated for the level of 2.50 EUR/ton.

In accordance with the regulations in force, Bucharest Airports National Company presented the cost structure for each charge subject to consultation, a structure from which the sustainability of the requested changes can be observed.

Taking into account the above, the legal regulations in force, the fact that the application term is 6 months from the date of publication of the charges in AIP Romania, a term that begins to be counted after the adoption of the final decision by Bucharest Airports National Company and completion of the other regulated stages, we specify that the new charges can enter into force in the first part of 2024 at the earliest.

Starting from the following premises:

- airline companies' requests from the period of consultations held regarding the level of future tariffs;
- forecasts regarding the investment program of Bucharest Airports National Company for the period 2023 – 2025
- the level of accomplishment of the budgeted revenues for the year 2023, until now, which is on an upward trend;
- traffic data higher than forecast;
- the electricity market is in a period of relative stabilization;
- careful monitoring of operational expenses incurred in order to optimize the use of resources,

the tariff system applicable to Henri Coanda Airport (AIHCB) could be revised compared to the initial proposal and will have the following levels:

Charge	Current level	Initial Proposal	Final Proposal (Starting AIP + 6 month)
Landing charge – eur/ton	7.00	9.00	8.00
Lighting charge – eur/ton	2.00	3.50	2.50
Parking – eur/ton/hour	0.15	0.25	0.20
Passenger services – international, outside Romanian borders – eur/dep pax After joining the Schengen area, it will be the only tariff for passenger services, applied for all types of flights, including domestic ones.	14.00	16.00	15.00
Passenger services – domestic, inside Romanian Borders – eur/dep pax It no longer applies after joining the Schengen area.	10.00	10.00	10.00
Security charge – eur/dep pax	6.00	7.00	7.00

This proposal will be subject to final approval by the Board of Directors of Bucharest Airports National Company.

Considering that Bucharest Airports National Company presented the information provided in the legislation specific to consultation, we consider this stage completed.



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